# **Marketing**

PROGRAM CODE: 10-104-3





Location: Downtown Milwaukee Campus, Mequon Campus, Oak Creek Campus, Online Campus

Start Dates: August and January

Admission Requirement: High school diploma or GED Transfer: Will transfer to one or more four-year institutions

Financial Aid Eligible: Yes.

Apply at fafsa.gov. Use School Code 003866.

### **Program Description**

Develop a broad base of industry-required knowledge and abilities in advertising, sales, promotion, marketing research, digital marketing, social media, client services and customer experience planning.

#### **Career Outlook**

This program is a Department of Labor "Bright Outlook Career" with expected growth of 10% over the next 10 years.

## **Program Learning Outcomes**

- · Develop strategies to anticipate and satisfy market needs.
- Promote products, services, images, and/or ideas to achieve a desired outcome.
- Evaluate information through the market research process to make business decisions.
- · Prepare selling strategies.

| COURSE    |  | CREDITS |
|-----------|--|---------|
| BADM-106  | MS Office for Business Applications                          | 3       |
| ENG-195   | Written Communication ‡ ^(or) ENG-201 English 1 ‡            | 3       |
| MKTG-102  | Marketing Principles ^ *                                     | 3       |
| MKTG-104  | Selling Principles *   | 3       |
| ACCTG-110 | Financial Accounting   | 3       |
| MATH-107  | College Mathematics ‡(or) Any 200-level MATH course          | 3       |
| MKTG-125  | Advertising: Brands and Campaigns ^                          | 3       |
| MKTG-173  | Marketing Research/Analytics ^ *                             | 3       |
| MKTG-198  | Visual Media Marketing ^                                     | 3       |
| BADM-110  | Business Communications With Technology.                     | 3       |
| ECON-195  | Economics(or) Any 200-level ECON course                      | 3       |
| ENG-197   | Technical Reporting ‡<br>(or) Any 200-level ENG course       | 3       |
| MKTG-118  | Social Media Marketing ^                                     | 3       |
| MKTG-165  | Digital Marketing ^  | 3       |
| PSYCH-199 | Psychology of Human Relations(or) Any 200-level PSYCH course | 3       |
| BADM-134  | Business Organization and Management                         | 3       |
| MKTG-106  | Retail and Consumer Marketing ‡ *                            | 3       |
| MKTG-107  | Customer Experience *  | 3       |
| MKTG-134  | Integrated Marketing Communications ^                        | 3       |
| MKTG-144  | Client Services ^ *  | 3       |
| MKTG-175  | Marketing Internship ‡                                       | 1       |

#### **CREDITS**

Total credits needed to complete this degree

- ‡ Prerequisite required.
- ^ Counts toward earning the Digital Marketing and Integrated Communications technical diploma.
- \* Counts toward earning the Sales and Customer Experience technical diploma.

Program curriculum requirements are subject to change.

Current MATC students should consult their Academic Program Plan for specific curriculum requirements.



**Complete Program Details** 

QUESTIONS? 414-456-5323, 414-297-8903 or leadpathway@matc.edu



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