

# Real Estate Broker Associate

PROGRAM CODE: 30-194-1



Technical Diploma



COURSES	CREDITS
RLEST-180 Principles of Real Estate ^ .....	3
RLEST-182 Real Estate Law ^ .....	3
RLEST-183 Real Estate Broker Preparation.....	3
RLEST-187 Broker Management.....	3

CREDITS  
Total credits needed to complete this diploma **12**

^ Counts toward earning the Real Estate Salesperson certificate.  
 Program curriculum requirements are subject to change.  
 Current MATC students should consult their Academic Program Plan for specific curriculum requirements.  
 MATC courses are offered in person, entirely online or partially online.  
 Check each course's delivery options in Self-Service at [selfservice.matc.edu](https://selfservice.matc.edu).

**Location:** Online Campus, West Allis Campus  
**Start Dates:** August and January  
**Admission Requirement:** High school diploma or equivalent  
**Financial Aid Eligible:** No

### Program Description

Address your interests in the buying and selling of real estate. This program's coursework prepares you to operate a real estate office or work for a commercial real estate firm overseeing real estate transactions.

### Career Outlook

Employment of real estate brokers and sales agents in the United States is projected to grow 6% from 2016 to 2026.

### Program Learning Outcomes

- Prepare real estate contracts and documents in accordance with applicable laws.
- Apply concepts of property valuation to real estate transactions.
- Identify environmental issues in real estate transactions.
- Demonstrate real estate brokerage business management skills.



### Complete Program Details

**QUESTIONS?** 414-456-5323, 414-297-8903 or [leadpathway@matc.edu](mailto:leadpathway@matc.edu)